

Trout Lake Nature Center Inc.
Profit & Loss Prev Year Comparison
For the Twelve Months ending December 31, 2020

	<u>Jan-Dec 20</u>	<u>Jan-Dec 19</u>	<u>\$ Change</u>	BUDGET <u>2021</u>
ORDINARY INCOME/EXPENSES				
INCOME				
Acre by Acre	500.00	500.00	0.00	400.00
Contributions Income				
Restricted				
Maintenance Employee				
Income-Maintenance Employee	8,857.32	7,531.19	1,326.13	8,857.00
Maintenance Wages	-8,228.00	-6,996.00	-1,232.00	-8,228.00
Maintenance Payroll Taxes	-629.32	-535.19	-94.13	-629.00
Total Maintenance Employee	0.00	0.00	0.00	0.00
Restricted - Other	65,197.00	2,597.27	62,599.73	500.00
Restricted	65,197.00	2,597.27	62,599.73	500.00
Unrestricted	50,753.55	13,328.07	37,425.48	6,000.00
Total Contributions Income	115,950.55	15,925.34	100,025.21	6,500.00
Environmental Education				
Friday Night Programs	0.00	1,223.31	-1,223.31	300.00
Environmental Education - Other	5,896.16	4,130.00	1,766.16	300.00
Total Environmental Education	5,896.16	5,353.31	542.85	600.00
Gift Shop	0.00	30.00	-30.00	0.00
Grants	72,158.24	87,117.34	-14,959.10	97,000.00
In Kind-General Expense Donations	6,363.43	4,400.76	1,962.67	2,000.00
Membership Dues	3,978.97	2,518.89	1,460.08	3,470.00
Miscellaneous Income	0.00	0.00	0.00	1,000.00
Programs	4,516.01	14,536.08	-10,020.07	2,000.00
Rental	610.00	1,143.00	-533.00	300.00
Special Fundraisers Income	180.00	5,132.91	-4,952.91	8,908.45
Sustaning Sponsors	6,750.00	6,500.00	250.00	8,500.00
Total Income	216,903.36	143,157.63	73,745.73	130,678.45
COST OF GOODS SOLD				
Environmental Education Expense	4,929.68	7,613.55	-2,683.87	900.00
Program Expense	1,040.48	1,307.47	-266.99	500.00
Special Fundraisers Expense	0.00	1,604.69	-1,604.69	0.00
Sales Tax Expense	13.58	113.78	-100.20	100.00
Total COGS	5,983.74	10,639.49	-4,655.75	1,500.00
GROSS PROFIT	210,919.62	132,518.14	78,401.48	129,178.45
EXPENSES				
Administration Expenses	1,233.00	654.04	578.96	485.00
Advertising and Marketing	0.00	456.48	-456.48	250.00
Bank Service Charges	606.26	0.00	606.26	500.00
Critter Care	584.06	779.11	-195.05	850.00
Insurance				
Property/Liability Insurance	5,215.13	4,942.86	272.27	4,950.00
Work Comp Insurance	1,003.00	1,169.00	-166.00	1,003.00
Total Insurance	6,218.13	6,111.86	106.27	5,953.00

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Interest Expense-Finance Charge	47.74	0.00	47.74	0.00
License and Permits	311.25	265.27	45.98	250.00
Miscellaneous	798.32	507.06	291.26	600.00
Museum & Exhibit Expenses	4,138.43	549.93	3,588.50	200.00
Office Supplies & Expense	2,701.94	2,412.89	289.05	2,500.00
Payroll Expenses				
Federal Unemployment Tax	126.00	0.00	126.00	0.00
Florida Unemployment Tax	23.25	20.69	2.56	20.00
Payroll Taxes	7,591.01	6,641.94	949.07	6,703.00
Wages	91,334.20	86,902.70	4,431.50	87,617.85
Total Payroll Expenses	<u>99,074.46</u>	<u>93,565.33</u>	<u>5,509.13</u>	<u>94,340.85</u>
Postage and Delivery	242.40	304.91	-62.51	250.00
Printing and Reproduction	550.50	1,616.22	-1,065.72	400.00
Professional Fees: Accounting	4,150.00	0.00	4,150.00	4,350.00
Repairs and Maintenance				
Boardwalk Maintenance	0.00	1,105.32	-1,105.32	1,000.00
Building Repairs/ Maintenance	10,103.64	3,197.03	6,906.61	2,260.00
Computer Repairs/Maintenance	45.00	0.00	45.00	100.00
Equipment Repairs/Maintenance	1,042.70	3,070.14	-2,027.44	1,400.00
Land Maintenance	2,527.46	1,321.36	1,206.10	1,000.00
Trash	930.65	994.32	-63.67	1,009.00
Total Repairs and Maintenance	<u>14,649.45</u>	<u>9,688.17</u>	<u>4,961.28</u>	<u>6,769.00</u>
Small Tools & Furniture	1,165.78	198.57	967.21	200.00
Telephone	2,702.10	2,419.83	282.27	2,744.00
Utilities				
Gas and Electric	3,348.58	4,343.69	-995.11	3,538.00
Water & Sewer	452.00	451.97	0.03	756.00
Total Utilities	<u>3,800.58</u>	<u>4,795.66</u>	<u>-995.08</u>	<u>4,294.00</u>
Volunteer Recognition	52.50	134.97	-82.47	0.00
Total Expense	<u>143,026.90</u>	<u>124,460.30</u>	<u>18,566.60</u>	<u>124,935.85</u>
NET ORDINARY INCOME	67,892.72	8,057.84	59,834.88	4,242.60
OTHER INCOME/EXPENSE				
Other Income				
Interest Income	250.46	821.42	-570.96	3,000.00
Dividend Income	4,108.85	12,816.71	-8,707.86	0.00
Capital Gains/Losses	-3,632.38	-150.00	-3,482.38	0.00
Other Income - Other	32,195.27	0.00	32,195.27	0.00
Total Other Income	<u>32,922.20</u>	<u>13,488.13</u>	<u>19,434.07</u>	<u>3,000.00</u>
NET INCOME(LOSS) EXCLUDING ENDOWMENT, BLDG CAMPAIGN, DONATED ASSETS, UNREALIZED GAINS	<u><u>100,814.92</u></u>	<u><u>21,545.97</u></u>	<u><u>79,268.95</u></u>	<u><u>7,242.60</u></u>

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ENDOWMENT FUND CONTRIBUTIONS	0.00	158,697.30	-158,697.30	0.00
BUILDING CAMPAIGN				
Building Campaign Fundraisers				
Fundraising Income	21,663.00	48,380.00	-26,717.00	0.00
Fundraising Expenses	-12,125.17	-9,492.34	-2,632.83	0.00
	9,537.83	38,887.66	-29,349.83	0.00
Building Contributions	81,410.00	131,699.60	-50,289.60	50,000.00
Building Campaign Expenses Paid	0.00	-82.41	82.41	0.00
Total Building Contributions	81,410.00	131,617.19	-50,207.19	50,000.00
Total Building Campaign	90,947.83	170,504.85	-79,557.02	50,000.00
Donated Assets	0.00	1,659.70	-1,659.70	0.00
INFORMATION USE ONLY				
Unrealized Gain/Loss	0.00	10,760.57	-10,760.57	0.00
Total INFORMATION USE ONLY	0.00	10,760.57	-10,760.57	0.00
NET INCOME (LOSS) ALL SOURCES	191,762.75	363,168.39	-171,405.64	57,242.60